



The Solutions Network

Rochester, New York

Energy Program Performance Assessment

Will your program's funding survive?

Dick Earl
Senior Vice President
PB Facilities, Inc
A Parsons Brinckerhoff Company

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A Consultant's Point of View



- What are your Strategic Goals
 - Increase energy security?
 - Reduce dependence on foreign supply?
 - Agency sustainable operations
 - More clients served?
- Difficult to measure and relate to sub program
- Go to Performance goals

A Consultant's Point of View



- Performance Goals
 - Long Term
 - Annual
- In Energy Management – “Comply with EO 13123 goal of reduction in energy intensity by 35 percent by 2010 against the base year 1985”
- Specify annual increments (targets)

A Consultant's Point of View



- Actions to achieve annual goal
 - Departmental energy management program
 - ESPCs
 - Energy efficient designs for new construction
 - Revised operations
- All are actions with measurable outcomes

A Consultant's Point of View



- Indirect actions to achieve annual goal
 - Training
 - Publicity
 - Facility inspections
 - Changes in supply
- Outputs related to and supportive of outcome actions to achieve annual goal

A Consultant's Point of View



- Still have to meet OMB's PART analysis
 - Are actions selected those with the highest ROI?
 - Is the proposed procedure the most cost effective way to accomplish the task?
 - Should operations be done by agency?
 - Privatization of actions?
 - Is Program Management cost effective?

A Consultant's Point of View



- The Dilemma:
 - Reductions in energy intensity do not always equate to dollar savings for the agency.
 - ESPCs payback
 - Green power
 - Energy Management systems
 - Area-wide utilities contracts
 - LEEDs accreditation

A Consultant's Point of View



- Questions or Discussion?